

A Cross-Border Acquisition – Integration Management

The Client successfully completed the transaction, rebranded themselves publicly, and **achieved revenue targets** for the first quarter - all during a period of significant transformation



THE CHALLENGE

Our U.S.-based global cybersecurity client was acquiring a carve out business with key business operations in Europe



WHAT WE DID

- Provided experienced Integration Leader to setup Integration Management Office (IMO) providing leadership and cross-functional, cross-border coordination
- Develop and execute communication sets to all stakeholders
- Manage Supply Chain process design and implementation
- Provided management and oversight of the TSAs



OUR IMPACT

- Client successfully completed transaction, rebranded themselves publicly, and achieved revenue targets for the first quarter
- Teams were able to quickly transition to integration activities and several groups, including Finance and HR, completed their actions ahead of schedule
- The TSA was successfully managed, and terminated on schedule