

A Complete Solution for Enterprise Integration

Two leaders in the construction materials industry created a new Joint Venture, with plans to go to market more efficiently, by **INTEGRATING MANUFACTURING** and **DISTRIBUTION NETWORKS**.

I have learned through this process how quickly things can be accomplished when a good plan and a committed, talented team come together.

-Client CEO



THE CHALLENGE

Complex series of transactions, with the goal of integrating the two businesses and standing up a new entity while maintaining sales, avoiding disruptions, and achieving synergy savings



WHAT WE DID

Provided a team of 22+ consultants with tools and templates to enable a smooth transition into a single organization

Identified a Target Operating Model that would support the organization through its next level of growth

Work streams throughout this integration included Sales, Customer Service, Operations, Finance, HR, IT and Strategic Planning



OUR IMPACT

Developed a plan to achieve our clients target synergies in 2 years, as opposed to the 5 years initially modeled by their Corporate Development organization

Implemented synergy tracking and dashboard reporting capabilities for ongoing reporting requirements to the Board of Directors